

CCM celebrates its 100th Private label customer

CCM GmbH from Overath / Germany, the specialist in Multimedia and photo cleaning products, is celebrating its 100th Private label customer under the slogan 'Private label for everyone'.

This landmark event comes four years after CCM's foundation in 2007 and the slogan underlines that large orders are produced 'fresh' and for smaller requirements CCM utilises a range of unbranded stock, which can be labelled and delivered in a very short space of time.

Bernd Zimmernann, MD Sales & Marketing CCM said: "We welcome every private label customer. Through our flexibility we are in a position to offer private label products on pallet quantities." CCM also supplies products under its own brands AgfaPhoto (on licence) and CCM.

Further information:

www.ccm-international.eu



Armor acquires Wecare4

French aftermarket ink and toner cartridge manufacturer Armor has acquired Wecare4 of the Netherlands. Wecare4 specialises in the collection, manufacture and sales of remanufactured inkjet cartridges. Following the announcement on February 4th of a strong recovery in results for its new-generation compatible laser and inkjet cartridge business, Armor says it is continuing its process of growth and its commitment to transforming its Armor Office Printing activity into a pillar of the Group's profitability. The acquisition will position Armor as one of the leading European manufacturers for new-generation (formerly called "compatible") inkjet cartridges. Wecare4 headquarters are near Breda in the Netherlands. Its manufacturing unit is located in Moravský Písek in

the Czech Republic. The company was created in 1993 and employs almost 200 staff. Armor says its activity as a remanufactured inkjet cartridge producer is complementary with its



own. Wecare's strong brand presence in Northern Europe opens up new opportunities for Armor, notably in the Netherlands where Wecare4 products will continue to be promoted under the Wecare brand.

"Wecare4's acquisition strengthens Armor's commitment in sustainable development. We become one of the very rare players possessing mastery of the industrial process for all three key ranges of the new generation consumables market: laser, new-built inkjet and remanufactured inkjet. Armor will thus offer its customers a complete in-house manufactured range, ensuring both a high quality process and total product traceability," explained Hubert de Boisredon, Armor Group CEO.

LEXMARK

to buy Perceptive Software

Lexmark has announced that it intends to acquire Perceptive Software for \$280 million in a deal that follows its strategy of building a portfolio of solutions beyond hardware.

Perceptive Software is headquartered in Shawnee, Kansas, and generated about \$84 million sales in fiscal year 2009, principally in the U.S. Through the acquisition of Perceptive Software, Lexmark says it adds a complementary, fast growing software business that is aligned with its existing industry-focused value proposition.

"Lexmark has been a leader in industry-focused, paper-based workflow solutions for more than 10 years," said Paul J. Curlander, Lexmark's chairman and chief executive officer. "The

acquisition of Perceptive Software builds upon and strengthens our current industry workflow solutions, and broadens the portfolio of offerings to our current customers including our managed print services customers."

Nemo appoints new CEO

UK dealer group Nemo Group has announced that Derek Bamford will become its Chief Executive Officer after he steps down from his current position as Chairman of the Board at the group's AGM in June. The new position is for an initial one year period. Bamford said: "I've very much enjoyed my tenure as Chairman and relish the chance to take one of the best Independent Groups in the Industry forward. I welcome the opportunity to build on the fantastic brand and reputation that Nemo has. I will continue to promote the Nemo ethos and values of a member-driven group where all are equal."

Jalema takes over Avanti

Jalema, a manufacturer of files, folders and archiving systems located in Reuver in the Province of Limburg, has taken over the German file manufacturer Avanti GmbH of Berlin. The durable plastic (polypropylene) files that Avanti has been supplying to German office supply specialists, as well as a number of end users, are a functional addition to the current Jalema product range.

"We are setting our sights on the future and developing new products for the archiving market," explains General Manager Joan Westendorff from Jalema. "The takeover of Avanti has not only provided us with a successful range of polypropylene files, but also an excellent opportunity to further expand our presence in the German market. We can achieve this with the current range of Avanti products in addition to our own files, folders and other office supplies. The takeover also provides us with ownership of a number of patents, such as for the strip binder."

